Industry Watch

Q3-2020

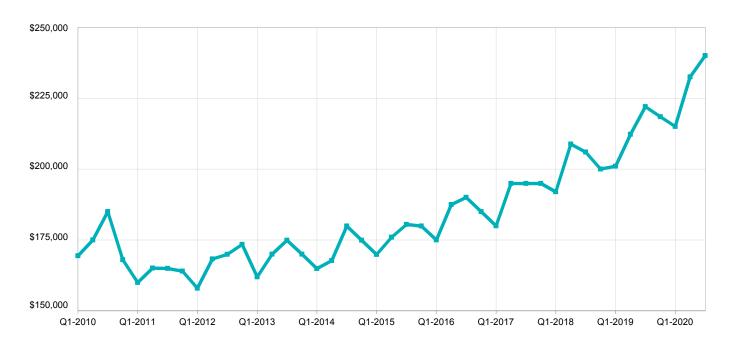


Lancaster County, PA

Key Metrics	Q3-2020	1-Year Change		
Median Sales Price	\$240,000	+ 8.1%		
Avg. Sales Price	\$264,290	+ 9.0%		
Pct. of Orig. Price Received	99.8%	+ 1.8%		
Homes for Sale	625	- 59.8%		
Closed Sales	1,941	+ 7.2%		
Months Supply	1.3	- 56.7%		
Avg. Prop. Mktg. Period	36	- 11.8%		



Historical Median Sales Price for Lancaster County, PA



Industry Watch

Q3-2020



Lancaster County, PA ZIP Codes

	Median S	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2020	1-Yr Change	Q3-2020	1-Yr Change	Q3-2020	1-Yr Change	Q3-2020	1-Yr Change	
17022	\$250,000	+ 7.8%	100.0%	+ 2.1%	26	- 38.1%	98	- 1.0%	
17073	\$357,709	+ 81.6%	89.7%	- 9.2%	73	+ 192.0%	1	- 94.1%	
17501	\$240,750	+ 10.2%	98.8%	- 0.4%	14	- 41.7%	13	- 35.0%	
17502	\$200,000	0.0%	98.2%	+ 0.1%	22	+ 144.4%	11	+ 22.2%	
17505	\$439,500	+ 192.0%	102.3%	+ 1.8%	6	+ 50.0%	1	- 50.0%	
17509	\$260,000	+ 38.7%	98.0%	- 8.8%	11	- 86.7%	6	- 25.0%	
17512	\$159,900	+ 10.3%	98.4%	+ 3.4%	32	- 8.6%	65	- 3.0%	
17516	\$263,000	+ 0.8%	101.4%	+ 6.3%	98	+ 30.7%	11	- 8.3%	
17517	\$257,558	+ 12.0%	99.2%	- 0.8%	42	+ 82.6%	74	+ 13.8%	
17518							0	- 100.0%	
17519	\$287,450	+ 47.4%	100.4%	+ 9.0%	23	- 77.2%	16	+ 100.0%	
17520	\$223,000	+ 5.2%	99.9%	- 0.2%	57	+ 200.0%	21	+ 40.0%	
17522	\$230,000	+ 10.3%	100.5%	+ 2.0%	54	+ 50.0%	137	+ 12.3%	
17527	\$304,000	+ 5.0%	104.7%	+ 7.7%	18		11		
17529	\$301,000	- 16.5%	97.1%	- 6.3%	69	+ 392.9%	5	- 37.5%	
17532	\$215,000	- 9.2%	97.8%	+ 4.7%	39	- 58.1%	10	+ 42.9%	
17535	\$317,500	- 2.3%	88.4%	+ 7.4%	134	+ 0.8%	2	+ 100.0%	
17536	\$350,000	+ 15.8%	98.6%	- 1.4%	42	- 10.6%	7	+ 250.0%	
17538	\$310,000	+ 6.2%	100.5%	+ 1.9%	14	- 50.0%	33	- 13.2%	
17540	\$311,450	+ 25.6%	100.5%	+ 4.5%	19	- 59.6%	16	- 27.3%	
17543	\$334,000	+ 19.3%	99.4%	+ 0.8%	45	- 4.3%	167	+ 5.7%	
17545	\$242,000	+ 17.5%	99.9%	+ 2.1%	45	+ 21.6%	65	- 14.5%	
17547	\$176,450	- 7.1%	101.6%	+ 2.1%	18	- 40.0%	40	0.0%	
17551	\$202,000	- 6.3%	99.2%	+ 1.0%	34	- 33.3%	37	+ 8.8%	
17552	\$242,250	+ 10.1%	100.8%	+ 1.4%	19	- 68.3%	92	- 9.8%	
17554	\$235,500	+ 14.9%	99.8%	+ 1.7%	9	- 35.7%	22	- 26.7%	
17555	\$221,500	- 25.1%	94.0%	+ 3.2%	56	- 15.2%	9	- 10.0%	
17557	\$258,000	+ 8.9%	103.5%	+ 5.7%	61	+ 41.9%	39	0.0%	
17560	\$259,950	+ 20.9%	100.4%	+ 1.8%	11	- 72.5%	20	+ 81.8%	
17562	\$260,000	+ 62.6%	100.5%	+ 10.2%	9	- 91.8%	5	0.0%	
17563	\$257,450	- 10.6%	98.4%	+ 1.4%	16	- 38.5%	6	- 14.3%	
17565	\$285,000	+ 29.5%	108.7%	+ 17.3%	30	- 54.5%	7	- 36.4%	
17566	\$251,500	- 5.5%	100.3%	+ 3.5%	27	- 37.2%	28	+ 21.7%	
17569	\$265,000	+ 5.2%	98.9%	+ 2.2%	34	- 22.7%	25	- 19.4%	
17572	\$309,900	+ 12.0%	100.1%	- 2.2%	103	+ 110.2%	4	- 33.3%	
17576	\$216,600		81.7%		109		1		
17578	\$234,500	- 4.3%	100.4%	+ 1.7%	38	- 32.1%	28	+ 64.7%	
17579	\$253,500	+ 32.4%	100.0%	+ 2.2%	46	+ 27.8%	18	+ 12.5%	
17581	\$164,000	+ 134.3%	101.5%	+ 79.6%	5	- 94.5%	3	+ 200.0%	
17582	\$251,250	- 13.3%	102.2%	+ 4.1%	125	+ 468.2%	10	+ 25.0%	
17584	\$250,000	+ 10.6%	101.8%	+ 2.8%	25	0.0%	42	+ 23.5%	
17601	\$285,000	+ 5.6%	100.0%	+ 1.9%	28	- 15.2%	255	+ 23.8%	
17602	\$205,000	+ 4.0%	99.1%	+ 1.6%	33	- 23.3%	167	+ 6.4%	
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Industry Watch

Q3-2020



Lancaster County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2020	1-Yr Change	Q3-2020	1-Yr Change	Q3-2020	1-Yr Change	Q3-2020	1-Yr Change
17603	\$195,500	+ 11.7%	98.9%	+ 0.9%	35	- 5.4%	290	+ 8.2%
17611							0	
19310							0	- 100.0%
19344	\$350,000	+ 62.8%	102.9%	+ 10.9%	4	- 93.4%	1	- 97.3%
19362	\$385,000	+ 335.0%	96.1%	+ 10.1%	130	+ 103.1%	7	- 53.3%
19363	\$311,400	+ 0.5%	100.5%	+ 1.2%	4	- 92.9%	1	- 97.9%
19540	\$32,500	- 86.0%	96.0%	- 0.3%	4	- 92.2%	2	- 96.1%
19543							0	- 100.0%
19551							0	- 100.0%